

TERRAMOR®



Date: 8/1/2022

Mr. C. Howard Post, Chairperson
Town of Saugerties Planning Board

Re: Community Engagement Update

Dear Mr. Post,

Thank you for the opportunity to submit our responses to your feedback regarding our Special Use Permit application. We appreciate the speed of your responses and look forward to working with you in the future.

Terramor is excited to become a community member of Saugerties and Woodstock. Our mission to 'connect people to the outdoors and each other' resonates here within the beauty of the land, access to outdoor recreation and opportunities for unique experiences with the community for our guests and our team. We really couldn't be more enthusiastic about this venture.

In an attempt to build trust and relationships with our neighbors, we have been very proactive and transparent in communications. Below outlines our points of communication and timelines to provide you with a good understanding of our efforts.

- November 15, 2021 - Introductory letter mailed to all bordering property owners
- March 15, 2022 - Mailed postcard invitation for in-person neighbor meeting
- March 29, 2022 - In-person meeting; introduction of Terramor, site plan and Q & A
- May 25, 2022 - Mailed postcard invite for meeting to walk property & review site plan
- June 7, 2022 - Property walk & site plan review onsite with neighbors
- June 15, 2022 - Follow-up letter (emailed) addressing concerns from walk-thru
- July 11, 2022 - Invitation (emailed) for in-person site plan review & Q & A meeting
- July 15, 2022 - Invitation reminder (emailed) & reiteration of key discussion points
- July 18, 2022 - Neighbor meeting at Cucina to address concerns & review site plan



Throughout this time, we have also participated in multiple in-person, on-the-phone and email correspondence with neighbors and community members to address concerns and find ways to work together. Our goal is, and always has been, to be good neighbors and community members.

The Terramor guest expects a quiet, personal experience in nature. It is our prerogative to be respectful to our neighbors, sustainable to the land, and advocates for the local community. It is not only what we believe in, it is good business for our brand. To achieve this, we engage professional consultants to approach the development methodically to meet local, state, and federal requirements. We also include our designers and engineers in community meetings to understand concerns and work on finding solutions that are proven and sustainable.

We appreciate your time in reviewing these documents and welcome any further questions or conversations.

Sincerely,

A handwritten signature in blue ink, appearing to read 'AHMED HELMI', is written over a light blue horizontal line.

Ahmed Helmi
Dir. Real Estate